

DUAL ADMISSIONS PROGRAM
and
A.A.S DEGREE ARTICULATION AGREEMENT
BUSINESS PROGRAMS

between

MERCER COUNTY COMMUNITY COLLEGE

and

NEW JERSEY CITY UNIVERSITY

Effective Date: June 15, 2020

DUAL ADMISSIONS PROGRAM AGREEMENT
MERCER COUNTY COMMUNITY COLLEGE
NEW JERSEY CITY UNIVERSITY

I. Purpose and Goals

This program is designed to offer students a unique opportunity to complete a bachelor's degree "seamlessly" at two institutions of higher education. Under this agreement, Mercer County Community College (MCCC) students who complete an associate's degree and meet the requirements listed herein will be seamlessly admitted with full junior status into a corresponding Bachelor of Science degree program in the School of Business at New Jersey City University (NJCU). A student's entry into a Bachelor of Science degree specified under this Agreement is predicated upon conferral of an Associate in Science (A.S.) degree or Associate in Applied Science (A.A.S.) degree at MCCC as per the transfer articulation map(s) under APPENDIX A and APPENDIX B.

Students who participate in the Dual Admissions program will be initially identified by MCCC, which will provide notification to NJCU prior to the completion of the A.S. degree program or as early as during the first semester at MCCC. MCCC will monitor the academic progress of students covered by this Agreement. Students may decide at any point that they want to be part of the program. Even if a student decides to transfer to NJCU after completion of their A.S. degree, NJCU will accept their credits under the structure of this agreement.

Students who complete their A.S. program and fulfill all criteria of this Dual Admissions Program Agreement will enter NJCU as fully matriculated students with a minimum of 60 credits and junior-year standing as per the NJ Comprehensive State-Wide Transfer Agreement. The total number of credits may exceed 60 but no more than 90, depending upon the major(s) or areas of study

This program is also designed for students completing MCCC's A.A.S. degrees who are not participating in or eligible for the joint admissions program, as a regular admit student. Under this agreement students will enter into a sequential degree program wherein a Bachelor of Science degree in the specific business program at New Jersey City University is predicated upon conferral of an Associate in Applied Science degree at Mercer County College (See Section III for admission requirements). Students will be initially identified by MCCC, which will provide notification to NJCU prior to the completion of the A.A.S. degree program or as early as during the first semester at MCCC. MCCC will monitor the academic progress of students covered by this Agreement. Students may decide at any point that they want to be part of the program. Even if a student decides to transfer to NJCU after completion of their A.A.S. degree, NJCU will accept their credits under the structure of this agreement.

Students who complete the A.A.S. program and fulfill all criteria of this Articulation Program Agreement will enter NJCU as fully matriculated students, with the exact number of credits specified in the program-specific articulation map for A.A.S. graduates in APPENDIX B.

II. Benefits/Advantages of This Program

- Creation of a four-year plan for completing the Bachelor of Science degree;
- Provision of early planning with MCCC and NJCU faculty and advisors to ensure a smooth transfer;
- Ability to receive guidance from NJCU advisors while enrolled at MCCC;

- Prospective students will be offered admissions and financial aid advising through scheduled visits by NJCU staff to the MCCC campus;
- Ability to earn both associate's and bachelor's degrees while maximizing transferability of credits;
- A guarantee that students who meet the stated criteria will have a reserved place in a corresponding program at NJCU;
- Graduation requirements at NJCU will not change as long as the student meets the criteria outlined under **Section IV. Time Limits**;
- Access to NJCU financial aid counselors to facilitate early financial planning and estimates of financial aid and scholarships while students are enrolled at MCCC;
- An opportunity for students to meet with college administrators and faculty members at special advising and orientation programs;
- A welcome to NJCU with notification of a student's acceptance into the Dual Admissions Program;
- Access to events and facilities at the NJCU School of Business following successful completion of the Dual Admissions Program Application;

III. Requirements for Admission to NJCU

Admission to NJCU under this Agreement is contingent upon a student's:

- Admission to MCCC;
- Completion and submission of the Dual Admissions Program Application on the NJCU website; or in the case A.A.S. students, completion of an application to NJCU;
- Attainment of a cumulative grade point average of 2.5 or higher in an A.S. or A.A.S. program at MCCC;
- Meeting the general admissions criteria of NJCU;
- Submission to NJCU of official transcripts from MCCC and any other college-level work from each institution attended.

IV. Time Limits

Students completing associate's degree course work at MCCC and matriculating at NJCU within four years of the student's first enrollment in a college-level course at MCCC will follow the undergraduate college degree requirements in place at NJCU at the time of initial enrollment in a college-level course at MCCC. If more than four years elapse between the date of initial enrollment in a college-level course at MCCC and the date of matriculation at NJCU, the student must fulfill the degree requirements in place at the time of entrance to NJCU.

V. Transferability of Credits

Dual Admissions Program students entering NJCU with an A.S. degree will receive credit for all NJCU general education requirements. Students who have earned an A.S. degree from MCCC and meet all criteria set forth in **Section III. Requirements for Admission to NJCU** will receive a minimum of 60 credits at NJCU toward the bachelor's degree. Any credits above 60, will be evaluated on a case by case basis.

Students entering NJCU with an A.A.S. degree under this articulation agreement will receive credit for NJCU general studies requirements on a course by course basis. NJCU will accept a maximum of 70 credits when the student enters the University with an A.A.S. degree.

Transfer of credits in excess of the 70 credits noted in the agreement will be evaluated on a case- by-

case basis and only as these credits apply to the specific business degree program at NJCU.

Students entering one of the business degree programs through this articulation agreement may not transfer into another NJCU major without a re-evaluation of his or her original transcript(s). This evaluation will be completed based on existing policy applied to all non-business A.A.S. transfer students. The A.A.S. degree programs are generally classified as terminal, vocational programs.

Students entering NJCU under this Agreement with an A.A.S. degree will receive credit for up to 70 credits according to the program-specific articulation map for A.A.S. graduates in APPENDIX B.

VI. Bachelor of Science Program Requirements

Requirements for each participating program are mapped and included in this Agreement under APPENDIX A and B. Programs may be added to this Agreement at any time by adding articulation maps to APPENDIX A or B and the subsequent signatures of all parties in **Section X. Approvals**.

VII. Institutional Responsibilities

- MCCC and NJCU agree to regularly promote the Dual Admissions Program and the A.A.S. articulation agreement in appropriate college publications and at recruitment and outreach activities.
- MCCC and NJCU will work collaboratively to support and effectively administer this articulation agreement in the best interest of students.
- A representative of NJCU will participate in related orientation and open house sessions at MCCC and meet with students in the Dual Admissions Program or in A.A.S. programs at MCCC as needed.
- Students accepted into the Dual Admissions Program or in approved A.A.S. degree programs will be invited and encouraged to attend NJCU's early scheduling/advisement sessions for new students.
- MCCC agrees to distribute information provided by NJCU to its graduates regarding the Bachelor of Science degree programs at the NJCU School of Business.

VIII. Agreement Review

NJCU and MCCC will notify one another of curricular changes upon institutional approval. The Dual Admissions Program Agreement shall be reviewed and modified, as needed, every three years by officials at NJCU and MCCC.

This agreement represents the entire agreement between NJCU and MCCC through their authorized agents and will be deemed fully executed on the date of the last signature. All negotiations, oral agreements, and understandings are merged herein and any change(s) in the terms must be made in writing and signed by all parties.

IX. Anticipated Date of Implementation

The terms of this Agreement become effective June 15, 2020.

Approvals

For Mercer County Community College



Dr. Robert Schreyer
Vice President of Academic Affairs

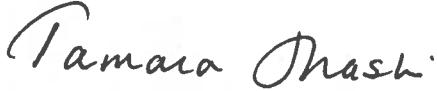
9/1/2020
Date



Dr. Jianping Wang
President

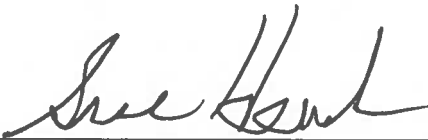
9/2/2020
Date

For New Jersey City University



Tamara Jhashi, PhD
Provost and Senior Vice President

9.28.20
Date



Sue Henderson, PhD
President

9/28/20
Date

APPENDIX A

A.S. in Business Administration to a Bachelor of Science in Marketing		
<u>NJCU Requirement</u>	<u>MCCC Equivalent</u>	<u>Credits</u>
<i>General Education program</i>	<i>Completion of A.S.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business) or ECON 221 Analytics for Business + Economics	MAT 146	4
ECON 207 (Macroeconomics)	ECO 111	3
ECON 208 (Microeconomics)	ECO 112	3
BUSI 203 (Business Statistics)	BUS 205	3
MGMT 241(Global Business)	BUS 230	3
MGMT 225 (Business Enterprise Applications)	IST 101	3
ACCT 251 (Financial Accounting)	ACC 111	3-4
ACCT 252 (Management Accounting)	ACC 112	3-4
MGMT 235 (Legal Environment of Business)	BUS 107	3
MGMT 211 (Principles of Management) or MKTG 231 (Principles of Marketing)	BUS 210 or MKT 101 (select one - note that MCCC also offers BUS 218, and BUS 244, but if selected, count as EC only for NJCU) If both BUS 210 and MKT 101 are taken, both will be accepted toward the B.S. degree.	3
Total transferred credits:	60 (includes all above)	
Credits remaining to degree from NJCU:	60 (outlined below)	
<u>Courses to be taken at NJCU to complete the B.S.:</u>		<u>Credits</u>
MGMT 211 or MKTG 231 (<i>whichever is not taken above</i>)		3
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
MKTG 331 Consumer Behavior		3
MKTG 332 Marketing Communications		3
MKTG 432 Marketing Research and Analytics		3
MKTG 433 Marketing Management		3
MKTG 493 Marketing Capstone		3
SELECT ANY TWO (2) COURSES BELOW FOR A TOTAL OF 6 CREDITS		6
MKTG 340 Visual Communications for Integrated Marketing Communications or MKTG 355 PR & Global Theory Development or MKTG 360 Writing for Marketing & PR or MKTG 422 E-Commerce		
Total credits needed in major:		33
Total additional free-elective credits needed for NJCU degree completion:		27

A.S. in Business Administration to a Bachelor of Science in Finance		
<u>NJCU Requirement</u>	<u>MCCC Equivalent</u>	<u>Credits</u>
<i>General Education program</i>	<i>Completion of A.S.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business) or ECON 221 Analytics for Business + Economics	MAT 146	4
ECON 207 (Macroeconomics)	ECO 111	3
ECON 208 (Microeconomics)	ECO 112	3
BUSI 203 (Business Statistics)	BUS 205	3
MGMT 225 (Business Enterprise Applications)	IST 101	3
MGMT 241 (Global Business)	BUS 230	3
ACCT 251 (Financial Accounting)	ACC 111	3-4
ACCT 252 (Management Accounting)	ACC 112	3-4
MGMT 235 (Legal Environment of Business)	BUS 107	3
MGMT 211 (Principles of Management) or MKTG 231 (Principles of Marketing) or FINC 250 (Financial Literacy)	BUS 210 or MKT 101 or BUS 218 (select one - note that MCCC also offers BUS 244, but if selected, count as EC only for NJCU) If both <u>BUS 210</u> and <u>MKT 101</u> are taken, both will be accepted toward the B.S. degree.	3
Total transferred credits:	60 (includes all above)	
Credits remaining to degree from NJCU:	60 (outlined below)	
<u>Courses to be taken at NJCU to complete the B.S.:</u>		<u>Credits</u>
MGMT 211 or MKTG 231 or FINC 250 (<i>whichever is not taken above</i>)		6
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
ECON 364 Money and Banking		3
FINC 272 Investment Principles and Analysis		3
FINC 364 International Finance		3
FINC 473 Portfolio Analysis		3
FINC 474 Markets and Financial Institutions		3
FINC 471 Seminar: Issues in Corporate Finance		3
Total credits needed in major:		33
Total additional free-elective credits needed for NJCU degree completion:		27

A.S. in Business Administration to a Bachelor of Science in Supply Chain, Logistics and Maritime Port Management		
<u>NJCU Requirement</u>	<u>MCCC Equivalent</u>	<u>Credits</u>
<i>General Education program</i>	<i>Completion of A.S.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business) or ECON 221 Analytics for Business + Economics	MAT 146	4
ECON 207 (Macroeconomics)	ECO 111	3
ECON 208 (Microeconomics)	ECO 112	3
BUSI 203 (Business Statistics)	BUS 205	3
MGMT 225 (Business Enterprise Applications)	IST 101	3
MGMT 241 (Global Business)	BUS 230	3
ACCT 251 (Financial Accounting)	ACC 111	3-4
ACCT 252 (Management Accounting)	ACC 112	3-4
MGMT 235 (Legal Environment of Business)	BUS 107	3
MGMT 211 (Principles of Management) or MKTG 231 (Principles of Marketing) or MGMT 300 (Intro to SCLPM)	BUS 210 or MKT 101 or BUS 244 (select one - note that MCCC also offers BUS 218, but if selected, count as EC only for NJCU) If both BUS 210 and MKT 101 are taken, both will be accepted toward the B.S. degree.	3
Total transferred credits:	60 (includes all above)	
Credits remaining to degree from NJCU:	60 (outlined below)	
<u>Courses to be taken at NJCU to complete the B.S.:</u>		<u>Credits</u>
MGMT 211 or MKTG 231 or MGMT 300 (<i>whichever is not taken above</i>)		6
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
MGMT 306 Logistics and Transportation Management		3
MGMT 251 Operations & PMT Fundamentals		3
MGMT 305 Procurement & Supplier Management		3
MGMT 310 Port & Intermodal Transportation		3
MGMT 350 Decision Intelligence in Supply Chain		3
MGMT 412 Global Supply Chain		3
MGMT 494 Seminar: SCLMPM		3

Total credits needed in major:	36
Total additional free-elective credits needed for NJCU degree completion:	24

A.S. in Business Administration to a Bachelor of Science in Management		
<u>NJCU Requirement</u>	<u>MCCC Equivalent</u>	<u>Credits</u>
<i>General Education program</i>	<i>Completion of A.S.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business) or ECON 221 Analytics for Business + Economics	MAT 146	4
ECON 207 (Macroeconomics)	ECO 111	3
ECON 208 (Microeconomics)	ECO 112	3
BUSI 203 (Business Statistics)	BUS 205	3
MGMT 225 (Business Enterprise Applications)	IST 101	3
MGMT 241 (Global Business)	BUS 230	3
ACCT 251 (Financial Accounting)	ACC 111	3-4
ACCT 252 (Management Accounting)	ACC 112	3-4
MGMT 235 (Legal Environment of Business)	BUS 107	3
MGMT 211 (Principles of Management) or MKTG 231 (Principles of Marketing)	BUS 210 or MKT 101 (select one - <i>note that MCCC also offers BUS 218, and BUS 244, but if selected, count as EC only for NJCU</i>) If both BUS 210 and MKT 101 are taken, both will be accepted toward the B.S. degree.	3
Total transferred credits:	60 (includes all above)	
Credits remaining to degree from NJCU:	60 (outlined below)	
<u>Courses to be taken at NJCU to complete the B.S.:</u>		<u>Credits</u>
MGMT 211 or MKTG 231 (<i>whichever is not taken above</i>)		3
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
MGMT 311 Org Theory + Practice		3
MGMT 312 Human Resources Management		3
MGMT 321 Ethics + Corporate Social Responsibility		3
MGMT 413 Business Information Systems		3
ACCT 386 Principles of Business Negotiations		3
MGMT 414 Management Analytics		3

MGMT 410 Seminar: Applied Leadership	3
Total credits needed in major:	33
Total additional free-elective credits needed for NJCU degree completion:	27

A.S. in Business Administration to a Bachelor of Science in Accounting

<u>NJCU Requirement</u>	<u>MCCC Equivalent</u>	<u>Credits</u>
<i>General Education program</i>	<i>Completion of A.S.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business) or ECON 221 Analytics for Business + Economics	MAT 146	4
ECON 207 (Macroeconomics)	ECO 111	3
ECON 208 (Microeconomics)	ECO 112	3
BUSI 203 (Business Statistics)	BUS 205	3
MGMT 225 (Business Enterprise Applications)	IST 101	3
MGMT 241 (Global Business)	BUS 230	3
ACCT 251 (Financial Accounting)	ACC 111	3-4
ACCT 252 (Management Accounting)	ACC 112	3-4
MGMT 235 (Legal Environment of Business)	BUS 107	3
MGMT 211 (Principles of Management) or MKTG 231 (Principles of Marketing)	BUS 210 or MKT 101 (select one) If both BUS 210 and MKT 101 are taken, both will be accepted toward the B.S. degree.	3
<i>*If a student at MCCC takes ACC 201 Intermediate Accounting I, ACC 202 Intermediate Accounting II, and/or ACC 204 Auditing, NJCU will accept those credits and remove the requirement below.</i>		
Total transferred credits:	60 (includes all above)	
Credits remaining to degree from NJCU:	60 (outlined below)	
<u>Courses to be taken at NJCU to complete the B.S.:</u>		<u>Credits</u>
MGMT 211 or MKTG 231 (<i>whichever is not taken above</i>)		3
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
ACCT 351 Intermediate Accounting I*		3
ACCT 352 Intermediate Accounting II*		3
ACCT 354 Cost Accounting		3
ECON 364 Money and Banking		3
MGMT 236 Business Organizations and Transactions		3
ACCT 401 Accounting Information Systems		3
ACCT 451 Auditing*		3
ACCT 452 Government and Non-Profit Accounting		3
ACCT 453 Problems in Federation Taxation		3
ACCT 454 Advanced Accounting		3
ACCT 455 Seminar: Taxation and Current Issues		3
Total credits needed in major:		45
Total additional free-elective credits needed for NJCU degree completion:		15

A.S. in Business Administration to a Bachelor of Science in Entrepreneurship

<u>NJCU Requirement</u>	<u>MCCC Equivalent</u>	<u>Credits</u>
<i>General Education program</i>	<i>Completion of A.S.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business) or ECON 221 Analytics for Business + Economics	MAT 146	4
ECON 207 (Macroeconomics)	ECO 111	3
ECON 208 (Microeconomics)	ECO 112	3
BUSI 203 (Business Statistics)	BUS 205	3
MGMT 225 (Business Enterprise Applications)	IST 101	3
MGMT 241 (Global Business)	BUS 230	3
ACCT 251 (Financial Accounting)	ACC 111	3-4
ACCT 252 (Management Accounting)	ACC 112	3-4
MGMT 235 (Legal Environment of Business)	BUS 107	3
MGMT 211 (Principles of Management) or MKTG 231 (Principles of Marketing)	BUS 210 or MKT 101 (select one - <i>note that MCCC also offers BUS 218, and BUS 244, but if selected, count as EC only for NJCU</i>) If both BUS 210 and MKT 101 are taken, both will be accepted toward the B.S. degree.	3
Total transferred credits:	60 (includes all above)	
Credits remaining to degree from NJCU:	60 (outlined below)	
<u>Courses to be taken at NJCU to complete the B.S.:</u>		<u>Credits</u>
MGMT 211 or MKTG 231 (<i>whichever is not taken above</i>)		3
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
MGMT 221 (Mind Your Own Business)		3
MGMT 230 (Business Communications Essentials)		3
MGMT 323 Legal Issues in Entrepreneurship		3
MGMT 315 Business Design and Innovation		3
FINC 370 Entrepreneurial Finance		3
MGMT 302 Business Field Study I		3
MGMT 403 Business Field Study II		3
MGMT 414 Business Analytics		3
MGMT 513 Entrepreneurship		3
Total credits needed in major:		39
Total additional free-elective credits needed for NJCU degree completion:		21

**A.S. in Business Administration to a Bachelor of Science
in Business Analytics + Data Science**

<u>NJCU Requirement</u>	<u>MCCC Equivalent</u>	<u>Credits</u>
<i>General Education program</i>	<i>Completion of A.S.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business) or ECON 221 Analytics for Business + Economics	MAT 146	4
ECON 207 (Macroeconomics)	ECO 111	3
ECON 208 (Microeconomics)	ECO 112	3
BUSI 203 (Business Statistics)	BUS 205	3
MGMT 225 (Business Enterprise Applications)	IST 101	3
MGMT 241 (Global Business)	BUS 230	3
ACCT 251 (Financial Accounting)	ACC 111	3-4
ACCT 252 (Management Accounting)	ACC 112	3-4
MGMT 235 (Legal Environment of Business)	BUS 107	3
MGMT 211 (Principles of Management) or MKTG 231 (Principles of Marketing) or FINC 250 (Financial Literacy)	BUS 210 or MKT 101 or BUS 218 (select one - <i>note that MCCC also offers BUS 244, but if selected, count as EC only for NJCU</i>) If both BUS 210 and MKT 101 are taken, both will be accepted toward the B.S. degree.	3
Total transferred credits:	60 (includes all above)	
Credits remaining to degree from NJCU:	60 (outlined below)	
<u>Courses to be taken at NJCU to complete the B.S.:</u>		<u>Credits</u>
MGMT 211 or MKTG 231 or FINC 250 (<i>select two - whichever is not taken above</i>)		6
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
FINC 305 Introduction to Data Science		3
FINC 306 Statistical + Math Foundations for Business Analytics + Data Science		3
FINC 403 Fundamentals of Data Visualization for Business		3
FINC 405 Programming Basics for Business		3
FINC 410 Intro to Forecasting Models + Experimental Design for Business		3
FINC 415 Basics of Data Collection, Data Warehousing + Data Cleansing		3
FINC 430 Principles of Machine Learning		3
FINC 495 Seminar/Capstone in Business Analytics and Data Science		3
Total credits needed in major:		39
Total additional free-elective credits needed for NJCU degree completion:		21

A.S. in Global Business to a Bachelor of Science in Global Business		
<u>NJCU Requirement</u>	<u>MCCC Equivalent</u>	<u>Credits</u>
<i>General Education program</i>	<i>Completion of A.S.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business) or ECON 221 Analytics for Business + Economics	MAT 146	4
ECON 207 (Macroeconomics)	ECO 111	3
ECON 208 (Microeconomics)	ECO 112	3
BUSI 203 (Business Statistics)	BUS 205	3
MGMT 225 (Business Enterprise Applications)	IST 101	3
MGMT 241 (Global Business)	BUS 230	3
ACCT 251 (Financial Accounting)	ACC 111	3-4
ACCT 252 (Management Accounting)	ACC 112	3-4
MGMT 230 (Business Communications Essentials)	CMN 112	3
MGMT 235 (Legal Environment of Business)	BUS 107 *	3
MGMT 211 (Principles of Management) or MKTG 231 (Principles of Marketing)	BUS 210* or MKT 101* BUS	3
Six credits of a World Language	6 elective credits of a World Language	6
<i>*MCCC A.S. in Global Business does not require taking BUS 107, BUS 210 or MKT 101. If taken, these nine credits would apply toward the B.S. in Global Business at NJCU.</i>		
Total transferred credits:	60 (includes all above)	
Credits remaining to degree from NJCU:	60 (outlined below)	
<u>Courses to be taken at NJCU to complete the B.S.:</u>		<u>Credits</u>
MGMT 211 or MKTG 231 (<i>select one - whichever is not taken above</i>)		3
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
MKTG 363 Global Management Marketing		3
FINC 364 International Finance		3
ACCT 366 International Accounting		3
MGMT 412 Global Supply Chain Management		3
FINC 391 Foreign Trade		3
MGMT 495 Global Management		3
Total credits needed in major:		30
Total additional free-elective credits needed for NJCU degree completion:		30
A.S. in Sports Management to a Bachelor of Science in Sports Management		

<u>NJCU Requirement</u>	<u>MCCC Equivalent</u>	<u>Credits</u>
<i>General Education program</i>	<i>Completion of A.S.</i>	<i>waived</i>
MATH 164 (Pre-calculus for Business) or ECON 221 Analytics for Business + Economics	MAT 146	4
ECON 207 (Macroeconomics)	ECO 111	3
ECON 208 (Microeconomics)	ECO 112	3
BUSI 203 (Business Statistics)	BUS 205	3
MGMT 225 (Business Enterprise Applications)	IST 101	3
ACCT 251 (Financial Accounting)	ACC 111	3-4
ACCT 252 (Management Accounting)	ACC 112	3-4
MGMT 235 (Legal Environment of Business)	BUS 107	3
MGMT 230 (Business Communications Essentials)	CMN 111 or CMN 112	3
MGMT 211 (Principles of Management)	BUS 210	3
MKTG 231 (Principles of Marketing)	MKT 101 or MKTG 106	3
MGMT 337 (Principles of Sports Management)	BUS 102	3
Total transferred credits:	60 (includes all above)	
Credits remaining to degree from NJCU:	60 (outlined below)	
<u>Courses to be taken at NJCU to complete the B.S.:</u>		<u>Credits</u>
MGMT 241 Global Business		3
MGMT 251 Operations & PMT Fundamentals		3
FINC 371 Managerial Finance		3
MGMT 411 Business Policy		3
MGMT 313 Event and Meeting Planning Management		3
MGMT 314 Facilities Management		3
MGMT 320 Sponsorship and Fundraising		3
ACCT 320 Sports and Entertainment Law for Business Students		3
MGMT 302 Business Field Study I		3
MGMT 403 Business Field Study II		3
MGMT 414 Management Analytics		3
MGMT 490 Capstone: Contemporary Issues in Sports Management		3
Total credits needed in major:		36
Total additional free-elective credits needed for NJCU degree completion:		24

APPENDIX B

A.A.S. in Accounting to Bachelor of Science in Accounting

NOTE: MCCC Students are still required to follow the MCCC program requirements for AAS programs for graduation. Students should work with their advisors as early as possible in the process in order to substitute higher level courses which will maximize transferrable credits to NJCU. Accepted courses based on these substitutes are as follows:

<u>NJCU Course</u>	<u>MCCC Equivalent</u>	<u>Credits Accepted</u>
ENG 101	ENG 101	3
ENG 102	ENG 102	3
MATH 112	MTH 146	4
6 credits from these areas of General Education	Select 6 credits of General Education from among Social Sciences, Humanities, Historical Perspective, Diversity and Global Perspective –One must be ECO course #1 (ECO 111 or 112) and the other is BUS 230	6
MGMT110 Life is Good Business	BUS 101	3
ACCT 251 Financial Accounting	ACC 111	4
ACCT 252 Managerial Accounting	ACC 112	4
MGMT 235 Business Law	BUS 107	3
MGMT 225 Business Enterprise Applications (NJCU accepts 3 credits)	IST 101 + CIS 175 together waives MGMT 225	3
NJCU recommended (both required) ECO 111 = ECON 207 Macroeconomics or ECO 112 = ECON 208 Microeconomics	ECO 111 or 112* (whichever one was not taken as a Gen Ed above in place of ECO 103)	3
ACCT 401 Accounting Info Systems	ACC 207	3
ACCT 351 Intermediate Accounting I	ACC 201	3
ACCT 352 Intermedia Accounting II	ACC 202	3
ACCT 451 Auditing	ACC 204	3
ACCT 452 Government + Non-Profit Accounting	ACC 214	3
INTD 101	CSB 100 (2 CR) and CIS 105 (1 CR) – Free Elective	1
ACCT 354 Cost Accounting	ACC 215	3
<p><i>In addition to the above 55 credits, students may also take up to 15 additional credits, including the following courses at MCCC which will be accepted by NJCU. Other additional courses should be taken only after consultation with both MCCC and NJCU academic advisors. Recommended courses are:</i></p>		
MKTG 231 Principles	MKT101	3

of Marketing			
MGMT 230 Bus. Comm. Essentials	BUS 209		3
MGMT 211 Principles of Management	BUS 210		3
MGMT 203 Business Statistics	BUS205		3
FINC 250 Financial Literacy	BUS 109		3
Total transferred credits			70
Credits remaining to degree from NJCU:			50 (includes all below)
<u>Courses to be taken at NJCU to complete the B.S.:</u>			<u>Credits</u>
MGMT 203 Business Statistics* (May have been taken above)			3
MGMT 211 Principles of Management* (may have been taken above)			3
MKTG 231 Principles of Marketing* (may have been taken above)			3
MGMT 251 Operations & PMT Fundamentals			3
FINC 371 Managerial Finance			3
MGMT 411 Business Policy			3
ECON 364 Money and Banking			3
ACCT 282 Business Law II			3
ACCT 453 Problems in Federation Taxation			3
ACCT 454 Advanced Accounting			3
ACCT 455 Seminar: Taxation and Current Issues			3
Total credits needed in major:			33
Total additional free-elective credits needed for NJCU degree completion (120 CR):			17

**Business Studies Management A.A.S. concentration in Entrepreneurship
to Bachelor of Science in Entrepreneurship**

NOTE: MCCC Students are still required to follow the MCCC program requirements for AAS programs for graduation. Students should work with their advisors as early as possible in the process in order to substitute higher level courses which will maximize transferrable credits to NJCU. Accepted courses based on these substitutes are as follows:

<u>NJCU Course</u>	<u>MCCC Equivalent</u>	<u>Credits Accepted</u>
ENG 101	ENG 101	3
ENG 102	ENG 102	3
MATH 164 Pre-Calculus for Business	MTH 146 (Acceptable substitute)	4
6 credits from these areas of General Education 3 = Gen Ed 3 = ECON 207 Macroeconomics	Select 6 credits of General Education from among Social Sciences, Humanities, Historical Perspective, Diversity and Global Perspective (One must be ECO 111)	6
MGMT110 Life is Good Business	BUS 101	3
ACCT 251 Financial Accounting	ACC 111 (<i>The MCCC program requires the 3 credit ACC 106, but this could be an acceptable substitute</i>)	4
ACCT 252 Managerial Accounting	ACC 112 (<i>The MCCC program requires the 3 credit BUS 109, but this could be an acceptable substitute</i>)	4
MGMT 235 Legal Environment for Business	BUS 107 (BUS Elective #1)	3
MGMT 225 Business Enterprise Applications + College Prep (1CR)	IST 101 + CIS 105 (<i>together = MGMT 225</i>) NJCU takes 3/6 credits	3
MGMT 211 Principles of Management	BUS 210	3
MGMT 230 Business Comm Essentials	BUS 209	3
MGMT 241 Global Business	BUS 230	3
ECON 208 Principles of Microeconomics	ECO 112 (<i>The MCCC program requires ECO 103, but this could be an acceptable substitute</i>)	3
*NJCU Recommended and required BUS 239 = MGMT 220 Mind Your Own Business MKT 101 = MKTG 231 Principles of Marketing	MKT 101 + BUS 225 (Business Electives 2 and 3) + BUS 239 (Required)	9
INTD 101 College Prep = 1 CR	CSB 100 = 2 CR	1
May meet Gen Ed or elective credit	CMN 111 or CMN 112	3
No recommendation – all EC	Business Elective #4	Upon NJCU evaluation

<i>In addition to the above 58 credits, students may also take up to 12 additional credits at MCCC which will be accepted by NJCU. Other additional courses should be taken only after consultation with both MCCC and NJCU academic advisors.</i>	
Total transferred credits:	70 (includes all above)
Credits remaining to degree from NJCU:	50 (outlined below)
<u>Courses to be taken at NJCU to complete the B.S.:</u>	<u>Credits</u>
MGMT 203 Business Statistics	3
MGMT 251 Operations & PMT Fundamentals	3
FINC 371 Managerial Finance	3
MGMT 411 Business Policy	3
ACCT 321 Legal Issues in Entrepreneurship	3
MGMT 315 Business Design and Innovation	3
FINC 370 Entrepreneurial Finance	3
MGMT 302 Business Field Study I	3
MGMT 403 Business Field Study II	3
MGMT 414 Business Analytics	3
MGMT 513 Entrepreneurship	3
Total credits needed in major:	33
Total additional free-elective credits needed for NJCU degree completion (120 CR):	17

**Business Studies Management A.A.S. concentration in Management
to Bachelor of Science in Management**

NOTE: MCCC Students are still required to follow the MCCC program requirements for AAS programs for graduation. Students should work with their advisors as early as possible in the process in order to substitute higher level courses which will maximize transferrable credits to NJCU. Accepted courses based on these substitutes are as follows:

<u>NJCU Course</u>	<u>MCCC Equivalent</u>	<u>Credits Accepted</u>
ENG 101	ENG 101	3
ENG 102	ENG 102	3
MATH 164 Pre-Calculus for Business	MTH 146 (Acceptable substitute)	4
6 credits from these areas of General Education	Select 6 credits of General Education from among Social Sciences, Humanities, Historical Perspective, Diversity and Global Perspective (One must be ECO 111)	6
MGMT110 Life is Good Business	BUS 101	3
ACCT 251 Financial Accounting	ACC 111 <i>(The MCCC program requires the 3 credit ACC 106, but this could be an acceptable substitute)</i>	4
ACCT 252 Managerial Accounting	ACC 122 <i>(The MCCC program requires the 3 credit BUS 109, but this could be an acceptable substitute)</i>	4
MGMT 235 Legal Environment for Business	BUS 107 <i>(BUS Elective #1)</i>	3
MGMT 225 Business Enterprise Applications + College Prep (1CR)	IST 101 + CIS 105 <i>(together = MGMT 225) NJCU takes 3/6 credits</i>	3
MGMT 211 Principles of Management	BUS 210	3
MGMT 230 Business Comm Essentials	BUS 209	3
MGMT 241 Global Business	BUS 230	3
ECON 208 Principles of Microeconomics	ECO 112 <i>(The MCCC program requires ECO 103, but this could be an acceptable substitute)</i>	3
*NJCU Recommended and required MKTG 231 Principles of Marketing	MKT 101 <i>(Business Elective #2)</i>	3
*NJCU Recommended and required MGMT 312 HRM	BUS 240 <i>(Business Elective #3)</i>	3
INTD 101 College Prep = 1 CR	CSB 100 = 2 CR	1
May be accepted for Gen Ed or elective credit	CMN 111 or CMN 112	3

<i>In addition to the above 58 credits, students may also take up to 12 additional credits at MCCC which will be accepted by NJCU. Other additional courses should be taken only after consultation with both MCCC and NJCU academic advisors.</i>	
Total transferred credits:	70 (includes all above)
Credits remaining to degree from NJCU:	50 (outlined below)
<u>Courses to be taken at NJCU to complete the B.S.:</u>	<u>Credits</u>
MGMT 203 Business Statistics	3
MGMT 251 Operations & PMT Fundamentals	3
FINC 371 Managerial Finance	3
MGMT 411 Business Policy	3
MGMT 311 Organization, Theory & Practice	3
MGMT 413 Business Information Systems	3
MGMT 321 Ethics & Corporate Social Responsibility	3
ACCT 386 Principles of Business Negotiations	3
MGMT 414 Management Analytics	3
MGMT 410 Seminar: Applied Leadership	3
Total credits needed in major:	30
Total additional free-elective credits needed for NJCU degree completion (120 CR):	20